



FOR IMMEDIATE RELEASE

CHANNEL INSIDER BULL'S EYE AWARDS NAMES SCALE COMPUTING INNOVATOR OF THE YEAR

Company selected for demonstrating the highest-level of creativity with products and market approach that produced rapid growth and an expanded channel in 2009.

(Indianapolis, Indiana — December 23, 2009) — Scale Computing, a developer and manufacturer of Intelligent Clustered Storage™ (ICS) technology, announces that Channel Insider awarded Scale their Bull's Eye Award for Innovator of the Year. The honor goes to the solution provider, value-added reseller, integrator or service provider that has demonstrated the highest-level of creativity, either via a new product or technology or a sales/operational strategy that benefited the organization.

The Channel Insider Bull's Eye Awards is a community-driven recognition of excellence of the vendors, executives, solution providers, products, advocates and communities that comprise the channel. Award winners - selected by Channel Insider's editorial team, members of the Channel Insider Alliance and industry experts - are lauded for their contributions to the channel community in the past year. Awards were conferred in 30 categories, with each category having three levels Champion (Top), Contender and Challenger. Scale was selected as the Champion of the Innovator of the Year category, which is given to a "vendor or organization that typifies channel excellence, outperforming all other nominees."

"Channel Insider's Bull's Eye Awards recognize the channel's cream of the crop technology vendors and solution providers in the industry today," said Lawrence M. Walsh, Vice President and Group Publisher, Channel Insider. "We chose Scale Computing as Innovator of the Year not just for their innovative product, which allows SMBs to take advantage of enterprise-grade storage systems for cheap, but also because of their innovative and smart market approach that produced rapid growth and an expanded channel through 2009."

"We are extremely honored to be recognized by Channel Insider Bull's Eye Awards as Innovator of the Year," said Jeff Ready, CEO and founder, Scale Computing. "Our company was founded after identifying a major disconnect between commodity prices and enterprise storage products. We believe our selection not only validates our original assumptions, but also the need to reduce costs, increase control and add convenience to planning and managing storage. This is exactly what we have done with Intelligent Clustered Storage and what we will continue to focus on in 2010."

Scale's storage portfolio is based on the company's Intelligent Clustered Storage (ICS™) technology, which enables users to add storage hardware, known as storage nodes, as necessary without suspending services or migrating data. Additional nodes immediately integrate into the cluster of storage nodes, which acts as a single file system scalable to

more than 2.2 petabytes (PB). By combining commodity hardware with a clustered file system commonly found only in the world's largest supercomputers, a Scale storage cluster grows seamlessly while significantly reducing costs compared to traditional enterprise storage solutions.

The full list of the Channel Insider Bull's Eye Award winners can be found online at http://www.channelinsider.com/c/s/Bulls_Eye_Awards.

About Scale Computing

Scale Computing is a data storage developer offering enterprise-class scalable and clustered storage solutions. Scale Computing's enterprise storage solution, ICS™, allows users to add storage hardware, known as storage nodes, as necessary without suspending services or migrating data. By combining commodity hardware with a clustered file system commonly found only in the world's largest supercomputers, a Scale storage cluster grows seamlessly while reducing costs by up to seventy-five percent compared to traditional enterprise storage solutions. For more information, visit www.scalecomputing.com.

###